

04 Building proposal explained

Our most common terms are listed below to help you gain an understanding of their meanings.

- + **Variations:** An alteration to the scope of works in a contract in the form of an addition, substitution or omission from the original scope of works.
- + **Exclusions:** Specific condition, circumstance, or situation usually listed in a contract as being not covered.
- + **Prime Cost (PC) Allowances:** An allowance in a contract sum to purchase a specified item such as tiles, taps, doors or bathroom fittings. An agreed estimated amount is included at contract signing but the specific products are not selected until a later stage.
- + **Provisional Sum Allowances:** An allowance included in a fixed price contract for an item of work that cannot be priced by the contractor at the time of entering the contract.